

**Annual Management Report of Fund Performance**  
As at December 31, 2024

**Lysander Balanced Income Fund**



# Lysander Balanced Income Fund

Annual Management Report of Fund Performance as at December 31, 2024

## A Note About Forward Looking Statements

This annual Management Report of Fund Performance includes certain statements that are “forward looking statements”. All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words “may”, “could”, “would”, “should”, “believe”, “plan”, “anticipate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

## About This Report

This annual Management Report of Fund Performance of Lysander Balanced Income Fund (the “Fund”) contains financial highlights for the year ended December 31, 2024 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the annual financial statements of the Fund for the year ended December 31, 2024. Lysander Funds Limited (the “Manager”) is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge St., Suite 4000, Toronto, Ontario, M4N 3N1, by visiting our website at [www.lysanderfunds.com](http://www.lysanderfunds.com) or at SEDAR+ at [www.sedarplus.ca](http://www.sedarplus.ca).

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund’s proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## Investment objective

The Fund’s objective is to provide above average, long-term total returns consisting of both income and capital gains by investing primarily in a portfolio of fixed income securities and equities.

## Investment Strategies

The Fund’s portfolio manager is Canso Investment Counsel Ltd. (“Portfolio Manager” or “Canso”), a company under common control as the Manager. The Fund’s portfolio consists of a combination of fixed income securities and equity securities. The Portfolio Manager is responsible primarily for the overall asset allocation and cash management of the Fund’s portfolio.

Fixed income securities may include evidences of indebtedness of governments, government agencies, supranational agencies and companies, trusts and limited partnerships from anywhere in the world. Fixed income securities are selected based on a “bottom up” approach focusing on individual securities using an assessment of expected future return versus risk. The weight of any particular security in the Fund will also be based on an assessment of the security’s maximum downside in a bankruptcy or similar event. There are no limits on the percentage of the Fund’s fixed income portfolio that can be invested in securities rated below BBB by a rating agency or that are not rated.

Equity holdings may consist of equity securities from anywhere in the world. The investment approach is based on selecting a portfolio of stocks believed to meet a combination of qualitative fundamental selection criteria, attractive financial parameters and other positive attributes.

The Fund may invest up to 100% of its net assets in foreign securities. More details are contained in the Fund’s simplified prospectus.

## Risks

The risks of this Fund remain as discussed in the Fund’s most recent simplified prospectus.

## Results of Operations

During the year, Canso employed its bottom-up process to buy and sell securities for the Fund. The Fund’s positioning and performance is consistent with the Fund’s fundamental investment objective and strategies.

# Lysander Balanced Income Fund

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The Fund returns for the year ended December 31, 2024 were 11.43% for Series A and 12.38% for Series F.

The net assets of the Fund were approximately \$4.4 million at December 31, 2024 from approximately \$4.3 million at the beginning of the year. There were net redemptions of approximately \$190 thousand during the year.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected or as described below.

The Fund did not borrow money during the year except for immaterial short-term cash overdrafts.

## Recent Developments

The U.S. Federal Reserve made two additional quarter-point interest rate cuts during the fourth quarter. The central bank acknowledged that economic activity is strong, and the labour market reasonable. While inflation has come down, it remains higher than their two percent objective. Investors were surprised when the Federal Reserve cautioned about continued aggressive rate cuts into the future. Inflation numbers going forward may be muddled with the President-elect imposing tariffs and deporting unauthorized immigrants. His other election promises of tax cuts and looser regulation may also prove inflationary.

The Bank of Canada reduced its overnight interest rate as economic activity softened due to lower business investment and exports. However, consumer spending and housing activity picked up following lower interest rates. Employment growth has slowed, but wage growth remains elevated. Lower immigration and tariffs from the incoming U.S. administration are expected to weaken our economic growth. The Canadian dollar has depreciated significantly against the U.S. dollar, which may affect consumer sentiment and increase import prices.

The bond side of the Fund maintains a sizeable position in short dated, liquid government securities as both credit and interest rate risks remained elevated. The weight in Government securities in the portfolio is 34.3% while the weight in AAA/AA securities is 43.1%. The higher quality, liquid positions will allow the Fund to take advantage of future market opportunities. The weight in BB and below securities is 12.2% as spreads on high yield bonds remain tight.

The Fund continues to only take on duration when it believes it's being compensated for the incremental interest rate and credit risk. The Fund's duration of the bond securities 3.2 years at the

end of the year, meaningfully below the FTSE Canada All Corporate Bond Index duration of 5.8 years

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund. There have been no actual or planned reorganizations, mergers or similar transactions involving the Fund.

Effective June 30, 2024, Paul Fahey resigned as a member of the Fund's Independent Review Committee ("IRC"). Effective July 1, 2024, Donna Peters-Imbrogno was appointed as a member of the IRC.

## Related Party Transactions

The Manager provides or arranges to provide for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager receives a management fee for these services. The fee is calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$36,985 (including HST) in management fees to the Manager for the year ended December 31, 2024 (December 31, 2023 - \$35,402).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services are included in the management fee. Portfolio management fees for the Portfolio Manager's services are paid from the management fee.

The Manager paid \$18,315 (including HST) to the Portfolio Manager for the year ended December 31, 2024 (December 31, 2023 - \$17,672).

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

# Lysander Balanced Income Fund

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## Financial Highlights

### Series A

Year ended	31-Dec-2024	31-Dec-2023	31-Dec-2022	31-Dec-2021	31-Dec-2020
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of year	\$ 11.52	\$ 11.49	\$ 12.82	\$ 11.13	\$ 10.71
Operations:					
Total revenue	0.49	0.59	0.35	0.35	0.39
Total expenses	(0.24)	(0.23)	(0.24)	(0.25)	(0.22)
Realized gains (losses)	0.20	1.51	0.79	0.58	(0.32)
Unrealized gains (losses)	0.93	(1.20)	(1.62)	1.10	0.76
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 1.38</b>	<b>\$ 0.67</b>	<b>\$ (0.72)</b>	<b>\$ 1.78</b>	<b>\$ 0.61</b>
Distributions:					
From income (excluding dividends)	\$ (0.11)	\$ (0.07)	\$ (0.06)	\$ -	\$ (0.01)
From dividends	(0.16)	(0.10)	(0.07)	(0.09)	(0.16)
From capital gains	(0.15)	(0.41)	(0.47)	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.42)</b>	<b>\$ (0.58)</b>	<b>\$ (0.60)</b>	<b>\$ (0.09)</b>	<b>\$ (0.17)</b>
<b>Net assets, end of year<sup>2 3</sup></b>	<b>\$ 12.41</b>	<b>\$ 11.52</b>	<b>\$ 11.49</b>	<b>\$ 12.82</b>	<b>\$ 11.13</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 76,294	\$ 19,293	\$ 6,580	\$ 6,972	\$ 6,010
Units outstanding	6,150	1,675	573	544	540
Management expense ratio <sup>5</sup>	% 1.97	% 1.98	% 1.99	% 1.98	% 1.99
Management expense ratio before waivers or absorption	2.59	2.83	7.05	2.39	2.61
Portfolio turnover rate <sup>6</sup>	88.9	77.6	85.0	57.0	119.6
Trading expense ratio <sup>7</sup>	-	0.04	0.18	0.13	0.10
Net asset value per unit, end of year	\$ 12.41	\$ 11.52	\$ 11.49	\$ 12.82	\$ 11.13

### Notes

- 1 The information is derived from the Fund's audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS Accounting Standards as issued by the International Accounting Standards Board ("IASB").
- 2 Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.
- 3 Distributions were paid in cash or reinvested in additional units, or both.
- 4 This information is provided at the end of the period shown.
- 5 The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.
- 6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
- 7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

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## Series F

Year ended	31-Dec-2024	31-Dec-2023	31-Dec-2022	31-Dec-2021	31-Dec-2020
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of year	\$ 10.49	\$ 10.84	\$ 12.85	\$ 11.15	\$ 10.73
Operations:					
Total revenue	0.44	0.45	0.32	0.35	0.39
Total expenses	(0.12)	(0.13)	(0.15)	(0.15)	(0.13)
Realized gains (losses)	0.21	0.73	0.68	0.59	(0.32)
Unrealized gains (losses)	0.76	(0.36)	(2.04)	1.11	0.83
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ 1.29</b>	<b>\$ 0.69</b>	<b>\$ (1.19)</b>	<b>\$ 1.89</b>	<b>\$ 0.77</b>
Distributions:					
From income (excluding dividends)	\$ (0.12)	\$ (0.13)	\$ (0.09)	\$ (0.04)	\$ (0.04)
From dividends	(0.20)	(0.18)	(0.10)	(0.16)	(0.23)
From capital gains	(0.19)	(0.71)	(0.63)	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.51)</b>	<b>\$ (1.02)</b>	<b>\$ (0.82)</b>	<b>\$ (0.20)</b>	<b>\$ (0.27)</b>
<b>Net assets, end of year<sup>2 3</sup></b>	<b>\$ 11.26</b>	<b>\$ 10.49</b>	<b>\$ 10.84</b>	<b>\$ 12.85</b>	<b>\$ 11.15</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 4,367,915	\$ 4,310,622	\$ 4,041,849	\$ 4,457,681	\$ 3,775,428
Units outstanding	387,843	410,845	372,723	347,005	338,516
Management expense ratio <sup>5</sup>	% 1.13	% 1.14	% 1.15	% 1.14	% 1.15
Management expense ratio before waivers or absorption	1.69	1.49	1.65	1.54	1.78
Portfolio turnover rate <sup>6</sup>	88.9	77.6	85.0	57.0	119.6
Trading expense ratio <sup>7</sup>	-	0.04	0.18	0.13	0.10
Net asset value per unit, end of year	\$ 11.26	\$ 10.49	\$ 10.84	\$ 12.85	\$ 11.15

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- 7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

# Lysander Balanced Income Fund

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## Management Fees

The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section “Related Party Transactions” above.

In consideration for such services, the Manager receives a monthly management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee at a rate of 1.50% per annum for Series A units and at a rate of 0.75% per annum for Series F units.

Service fees or trailing commissions of a maximum of 0.75% per annum are paid on Series A units to dealers. This comprises approximately 50% of the management fee of Series A units.

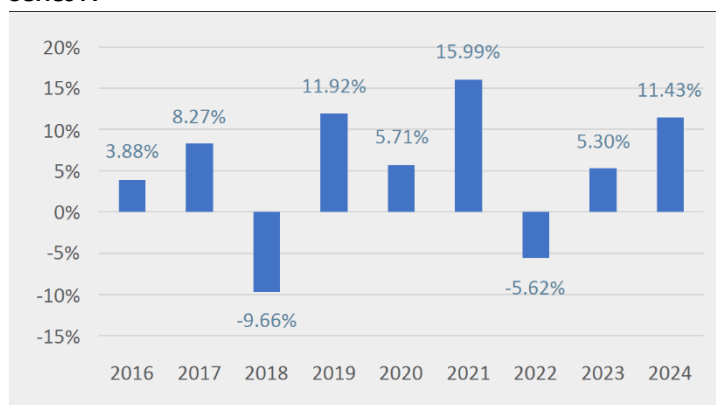
## Past Performance

The Fund became a reporting issuer on December 31, 2015. Accordingly, returns are shown for the relevant period/years as indicated below. Effective December 23, 2019, the portfolio manager of the Fund changed from Triasima Portfolio Management Inc. to Canso Investment Counsel Ltd. Commencing on the same date, Triasima Portfolio Management Inc. was appointed sub-advisor to Canso Investment Counsel Ltd. in respect of the Fund. Effective January 31, 2021, the portfolio manager of the Fund changed from Canso Investment Counsel Ltd. to Lysander Funds Limited. Commencing on the same date, Canso Investment Counsel Ltd. was appointed sub-advisor to Lysander Funds Limited in respect of the Fund. Triasima Portfolio Management Inc. remained as a sub-advisor to the Fund. Effective December 22, 2022, the portfolio manager of the Fund changed from Lysander Funds Limited to Canso Investment Counsel Ltd., and the Fund ceased to have sub-advisors. These changes could have affected the performance of the Fund had these changes been in effect throughout the performance measurement period.

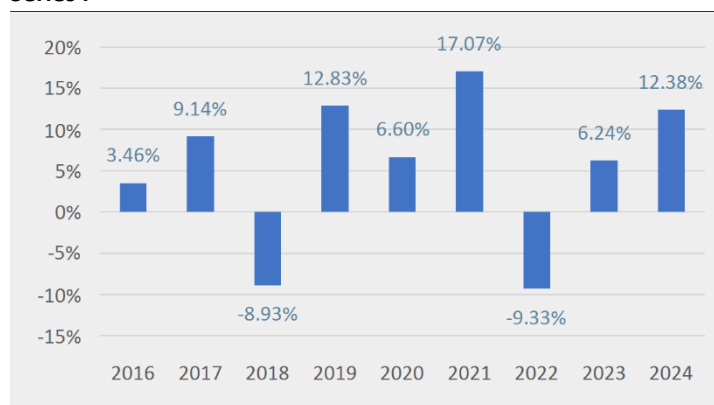
The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

## Year-by-Year Returns

### Series A



### Series F



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## Annual Compound Returns

The following table shows the Fund's annual compound return for each period indicated, compared with the Fund's index ("Index") which is 50% FTSE Canada All Corporate Bond Index and 50% MSCI World (CAD) Index. The FTSE Canada All Corporate Bond Index is divided into sub-indices based on credit rating: a combined AAA/AA sector, a single A sector, and a BBB sector. The MSCI World (CAD) Index captures large and mid cap representation across 24 Developed Markets countries. The returns of the Index are calculated without the deduction of fees and expenses, whereas the performance of the Fund is calculated after deducting such fees and expenses.

For years ended December 31, 2024		1 Year		3 Year <sup>2</sup>		5 Year <sup>2</sup>		Since Inception <sup>3</sup>
Annual Compound Return								
Series A <sup>1</sup>	%	11.43	%	3.46	%	6.31	%	4.94
Series F <sup>1</sup>		12.38		2.68		6.20		5.12
Index <sup>4 5</sup>	%	17.16	%	5.79	%	7.37	%	7.12

## Notes

- 1 Returns are based on the net asset value per unit of the relevant series of the Fund and assume that all distributions were reinvested.
- 2 Compound period returns are annualized.
- 3 Period starting from December 31, 2015. Since inception returns are annualized.
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## Summary of Investment Portfolio

% of NAV			% of NAV		
Top 25 Issuers			Asset Mix		
Government of Canada (Debt)	%	33.5	Canadian Equities	%	26.1
Manulife Financial Corp. (Equity)		8.2	Canadian Fixed Income		46.1
TC Energy Corporation (Equity)		6.6	Cash and Cash Equivalents		0.4
Sun Life Financial Inc. (Equity)		6.0	Foreign Fixed Income		10.0
Enbridge Inc. (Equity)		4.3	Inflation Bonds		1.6
Air Canada (Debt)		3.6	Mortgage Backed Securities		5.9
BCE Inc. (Equity)		3.5	Other Assets less Liabilities		0.4
Scotia Capital Inc. (Debt)		3.1	Preferred Shares		6.8
The Hertz Corp. (Debt)		3.1	Private Placements		2.7
Bank of Nova Scotia (Debt)		2.8	<b>Total</b>	<b>%</b>	<b>100.0</b>
Toyota Credit Canada Inc. (Debt)		2.8	<b>Sector</b>		
TD Bank Group (Debt)		2.6	Cash and Cash Equivalents	%	0.4
Royal Bank of Canada (Debt)		2.2	Communication Services		3.7
Avis Budget Car Rental (Debt)		1.9	Consumer Discretionary		7.4
Loblaw Companies Ltd. (Equity)		1.7	Consumer Staples		6.7
Definity Financial Corp. (Equity)		1.6	Energy		13.0
MCAP Corp. (Debt)		1.4	Financials		32.4
Spirit AeroSystems Inc. (Debt)		1.3	Government		34.2
Bank of America Corp. (Debt)		1.2	Industrials		1.8
RBC Dominion Securities Inc. (Debt)		1.2	Other Assets less Liabilities		0.4
TransCanada Pipelines Ltd. (Debt)		1.2	<b>Total</b>	<b>%</b>	<b>100.0</b>
Metropolitan Life Global Funding (Debt)		1.0			
Government of USA (Debt)		0.7			
Pet Valu Holdings Ltd. (Equity)		0.5			
Canadian Imperial Bank of Commerce (Debt)		0.5			
<b>Total</b>	<b>%</b>	<b>96.5</b>			





3080 Yonge Street, Suite 4000  
Toronto, ON M4N 3N1  
[www.lysanderfunds.com](http://www.lysanderfunds.com)

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