

# Lysander-Canso Balanced Fund – Series A

Fund Code: LYZ800A

Portfolio Manager: Canso Investment Counsel Ltd.

As of: December 31, 2023

Asset Class: Balanced

CIFSC Category: Global Equity Balanced

Benchmark: 50% FTSE Canada All Corporate Bond Index and 50% MSCI All Country World (CAD) Index<sup>1</sup>



**LSEG Lipper  
Fund Awards**

2023 Winner  
Canada Based on the performance  
of Series F

**FUNDGRADE A+**  
ACHIEVED FOR THE YEAR 2023

## Investment Focus

The Fund seeks to provide capital growth while moderating equity volatility by investing in a diversified portfolio of equities and bonds. It is unrestricted in both credit quality and geographic allocation.

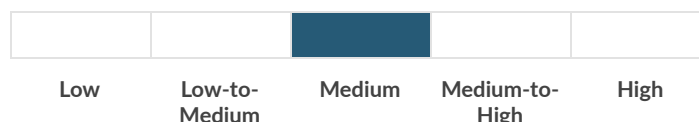
## Why Invest in this Fund?

Established in 1997, Canso is an independent firm focused on bottom up security selection. Proprietary research developed over multiple market cycles guides the investment of over \$36 billion in AUM.

Each security is assessed on its own merits using bottom-up, fundamental research. For debt securities, Canso uses its proprietary *Maximum Loss* grade, where the max loss quantifies recovery value in the event of a default. The greater the potential downside, the lower the portfolio weight. Canso believes in concentrating their best ideas and having high conviction portfolios with limited holdings.

This independent credit expertise and successful investment management experience enables Canso to buy securities when they are out of favour and priced at a discount to their intrinsic value.

## Risk Tolerance



- **Long Term Capital Growth** – Concentrated, high-conviction portfolio of value oriented global debt and equity securities that the manager has identified as trading at a substantial discount to their intrinsic value.
- **Active Management** – The portfolio's neutral mix is 50/50, with the latitude to be within +/- 25% of the default asset mix allowing the manager the flexibility to position the portfolio according to market conditions.
- **Proven Investment Expertise** – Large investment team with experienced credit specialists with an expertise in determining default risks and recovery values of issuers to identify opportunities. The continuity of the team has contributed to the successful management of investor portfolios over different market cycles.

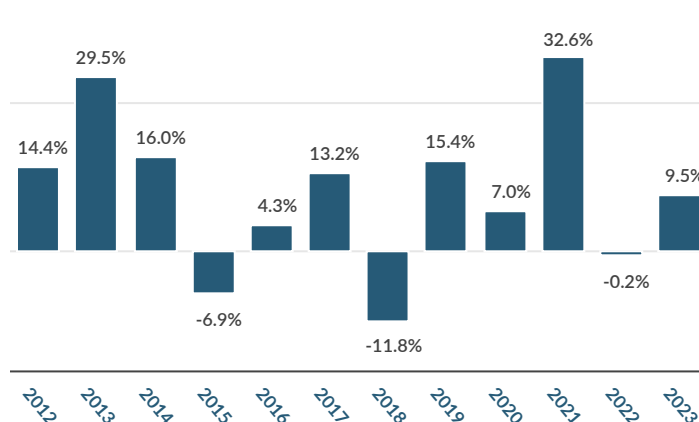
## COMPOUND RETURNS – SERIES A

1 Month	3 Months	YTD	1 Year	3 Year (Annualized)	5 Year (Annualized)	10 Year (Annualized)	Since Inception (Annualized)
2.5%	5.6%	9.5%	9.5%	13.2%	12.3%	7.2%	9.7%

## FUND FACTS

Inception Date	December 28, 2011
Currency	CAD
Fund AUM	\$84.8 Million
NAVPU	\$19.12
Management Fee	1.50%
MER as of June 30, 2023 (unaudited)	1.82%
Minimum Initial Investment	\$500
Minimum Subsequent Investment	\$100
Liquidity	Daily
RSP Eligible	Yes

## CALENDAR YEAR RETURNS – SERIES A



# Lysander-Canso Balanced Fund – Series A

## Equity

### TOP 10 HOLDINGS

Security	% of Fund
Meta Platforms Inc	3.0%
Intel Corporation	2.7%
Manulife Financial Corp.	2.6%
Spirit Aerosystems Holdings Inc.	2.5%
Bird Construction Inc.	1.9%
UniCredit S.p.A	1.9%
Apple Inc.	1.9%
Cenovus Energy Inc.	1.9%
SNC Lavalin	1.8%
BT Group PLC	1.7%
<b>Total</b>	<b>21.9%</b>

### PORTFOLIO CHARACTERISTICS

Number of Securities	37
Dividend Yield (%)	2.1%

## Fixed Income

### TOP 10 HOLDINGS

Security	% of Fund	Rating
Canada 0.25% Mar 01, 2026	23.6%	AAA
Canada 0.75% Feb 1, 2024	15.4%	AAA
Canada RRB 4.0% Dec 1, 2031	3.6%	AAA
Canada 0.5% Dec 01, 2030	2.1%	AAA
Honda Canada Finance Inc. FRN Feb 26, 2024 (Q CDOR+9)	1.6%	A-
Merrill Lynch NHA MBS (98004816) FRN (M CDOR-20) Nov 1, 2026	1.4%	AAA
TD Bank 4.477% Jan 18, 2028	1.1%	A+
RBC CB 4.256% Dec 21, 2026	0.8%	AAA
MetLife Global Funding I 1.95% Mar 20, 2028	0.6%	AA-
Air Canada 4.625% Aug 15, 2029	0.5%	BB+
<b>Total</b>	<b>50.7%</b>	

### PORTFOLIO CHARACTERISTICS

Number of Securities	73
Number of Issuers	74
Average Term to Maturity (Years)	3.3
Average Duration (Years)	2.5
Average Coupon (%)	1.8%
Yield to Maturity (%)	4.3%
Current Yield (%)	1.8%
Average Credit Quality <sup>2</sup>	AA+

### CREDIT QUALITY BREAKDOWN

AA & Higher	82.7%
A	7.1%
BBB	6.7%
BB & Lower	3.1%

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## GEOGRAPHIC BREAKDOWN

Canada	76.4%
USA	17.7%
South America	0.1%
Europe	5.8%

## ASSET MIX

Canadian Equity	19.2%
Canadian Fixed Income	56.7%
Cash & Equivalents	0.5%
European Equity	6.0%
Foreign Fixed Income	2.9%
US Equity	14.7%

## DISTRIBUTIONS

Distribution Frequency: Quarterly

Most Recent Distribution per Unit: \$0.0114

12-Month Trailing Distribution Yield: 0.9%

Next Record Date: March 21, 2024

Next Distribution Date: March 22, 2024

Distributions (\$)/Unit <sup>3</sup>	YTD*	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Total Distributions	0.1771	1.1296	2.6543	0.0301	0.1112	1.2100	0.0210	0.5712	0.7556	0.0384	0.0313
Interest	-	0.0154	0.0046	0.0048	0.0151	0.0115	-	0.0004	-	-	-
Dividends	-	0.2880	0.1449	0.0268	0.1046	0.1643	0.0191	0.0915	0.0218	0.0399	0.0313
Capital Gains	-	0.8345	2.5117	-	-	1.0395	0.0019	0.4799	0.7338	-	-
Withholding Tax	-	(0.0083)	(0.0069)	(0.0015)	(0.0085)	(0.0052)	-	(0.0006)	-	(0.0015)	-

\*The final tax character will be determined based on the Fund's tax year end information.

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### LSEG Lipper Fund Awards Canada 2023

Lysander-Canso Balanced Fund (Series F) was named Best Global Equity Balanced Fund for 3 years ending July 31, 2023, out of a classification total of 163 funds (3 years). The corresponding LSEG Lipper Leader for Consistent Return ratings of the fund for the period ended July 31, 2023 were: N/A (1 year), 5 (3 years), 5 (5 years), and 1 (10 year). Performance for the fund (Series F) for the period ended December 31, 2023 was 10.4% (1 year), 14.1% (3 years), 13.3% (5 years) and 8.1% (10 years).

The LSEG Lipper Fund Awards Canada, granted annually, highlight funds and fund companies that have excelled in delivering consistently strong risk-adjusted performance relative to their peers. The LSEG Lipper Fund Awards are based on the Lipper Leader for Consistent Return rating, which is an objective, quantitative, risk-adjusted performance measure calculated over 36, 60 and 120 months. The fund with the highest Lipper Leader for Consistent Return (Effective Return) value in each eligible classification wins the LSEG Lipper Fund Award. For more information, see [lipperfundawards.com](http://lipperfundawards.com). Although LSEG Lipper makes reasonable efforts to ensure the accuracy and reliability of the data used to calculate the awards, their accuracy is not guaranteed. Note: The Lipper Leader Ratings for each fund are subject to change every month.

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Lysander-Canso Balanced Fund was awarded the 2022 Fundata FundGrade A+ Award in the Global Equity Balanced Category, out of 735 funds. The FundGrade start date was 1/31/2013 and FundGrade end date was 12/31/2022. Performance for the fund (Series A) for the period ended December 31, 2023 was 9.5% (1 year), 13.2% (3 years), 12.3% (5 years) and 7.2% (10 years).

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