# **Semi-Annual Management Report of Fund Performance**

As at June 30, 2022

# Lysander-Crusader Equity Income Fund





Semi-Annual Management Report of Fund Performance as at June 30, 2022

#### **A Note About Forward Looking Statements**

This semi-annual Management Report of Fund Performance includes certain statements that are "forward looking statements". All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words "may", "could", "would", "should", "believe", "plan", "anticipate", "expect", "intend", "forecast", "objective" and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

#### **About This Report**

This semi-annual Management Report of Fund Performance of Lysander-Crusader Equity Income Fund (the "Fund") contains financial highlights for the period ended June 30, 2022 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the interim financial statements of the Fund for the period ended June 30, 2022. Lysander Funds Limited (the "Manager") is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge Street, Suite 3037, Toronto, Ontario, M4N 3N1, by visiting our website at www.lysanderfunds.com or at SEDAR at www.sedar.com.

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

#### **Investment objective**

The Fund's objective is to earn income and to achieve long term capital growth through a diversified portfolio composed primarily of equity securities, however other equity-like income-producing securities, debt and money market securities may be used to achieve this objective.

#### **Investment Strategies**

The Fund's portfolio manager is Crusader Asset Management Inc. ("Portfolio Manager" or "Crusader"). The Fund's portfolio will invest primarily in Canadian equity securities. The Fund will not be leveraged. The Fund may invest up to 30% of its assets in foreign securities. The Fund's investments will not be

constrained by sector considerations. More details are contained in the Fund's simplified prospectus.

#### Risks

The risks of this Fund remain as discussed in the Fund's most recent simplified prospectus.

#### **Results of Operations**

The Fund returns for the period were 7.75% for Series A, 8.36% for Series F and 8.86% for Series O.

The Fund's strong out-performance of the S&P/TSX Composite Total Return Index was overwhelmingly affected by the significant holdings (substantive overweight positions when compared to the S&P/TSX Composite Index) of non-gold producing materials companies and energy producers.

The net assets of the Fund were approximately \$9.3 million at June 30, 2022 from \$6.2 million at the beginning of the period. There were net subscriptions of \$2.7 million during the period.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what has been described or what would be reasonably expected.

The Fund did not borrow money during the period except for immaterial short-term cash overdrafts.

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#### **Recent Developments**

The equity securities of the non-gold producing materials companies were entirely sold by mid-June. The weightage of companies producing energy (when compared to the S&P/TSX Composite Index) was substantively reduced to 14.0% from 27.4% of total holdings.

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund. There have been no actual or planned reorganizations, mergers or similar transactions.

There were no changes to the membership of the Fund's Independent Review Committee ("IRC").

#### **Related Party Transactions**

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager receives a management fee for these services. The fee is calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$23,419 (including HST) in management fees to the Manager for the period ended June 30, 2022 (June 30, 2021 - \$13,427).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services is included in the management fee.

The Manager paid \$16,416 (including HST) to the Portfolio Manager for the period ended June 30, 2022 (June 30, 2021 - \$10,748).

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

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#### **Financial Highlights**

#### Series A

Net assets, end of period <sup>2 3</sup>	\$ 9.40	\$ 8.77	\$ 6.42	\$ 9.66	\$ 10.67	\$ 13.03
Total distributions <sup>2 3</sup>	\$ (0.05)	\$ (0.05)	\$ (0.16)	\$ (0.27)	\$ (0.37)	\$ (0.94)
From capital gains	-	-	-	-	-	(0.69)
From dividends	(0.05)	(0.05)	(0.16)	(0.27)	(0.37)	(0.25)
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Distributions:						
Total increase (decrease) from operations <sup>2</sup>	\$ (0.40)	\$ 2.47	\$ (3.46)	\$ (0.79)	\$ (2.31)	\$ 0.93
Unrealized gains (losses)	(1.56)	1.21	(0.10)	1.64	(2.42)	(0.16)
Realized gains (losses)	1.12	1.18	(3.56)	(2.65)	(0.16)	0.80
Total expenses	(0.12)	(0.19)	(0.15)	(0.26)	(0.32)	(0.33)
Total revenue	0.16	0.27	0.35	0.48	0.59	0.62
Operations:						
Net assets, beginning of period	\$ 8.77	\$ 6.42	\$ 9.66	\$ 10.67	\$ 13.03	\$ 12.97
Net assets per unit <sup>1</sup>						
Period ended	30-Jun-2022	31-Dec-2021	31-Dec-2020	31-Dec-2019	31-Dec-2018	31-Dec-2017

Ratios and supplemental data												
Net asset value <sup>4</sup>	\$	754,428	\$	288,458	\$	260,884	\$	538,337	\$	840,928	\$	551,950
Units outstanding		80,293		32,903		40,622		55,745		78,804		42,350
Management expense ratio <sup>5</sup>	%	2.33	%	2.33	%	2.34	%	2.56	%	2.49	%	2.56
Management expense ratio before waivers or absorption		2.61		2.45		2.53		2.56		2.49		2.58
Portfolio turnover rate <sup>6</sup>		115.13		91.83		55.30		45.90		59.60		56.80
Trading expense ratio <sup>7</sup>		0.23		0.27		0.19		0.20		0.30		0.40
Net asset value per unit, end of period	\$	9.40	\$	8.77	\$	6.42	\$	9.66	\$	10.67	\$	13.03

#### Notes

- 1 The information is derived from the Fund's unaudited semi-annual and/or audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.
- 2 Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.
- 3 Distributions were paid in cash or reinvested in additional units, or both.
- **4** This information is provided at the end of the period shown.
- 5 The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period. Effective January 1, 2020, the Fund paid a management fee of 1.80% (formerly 2.00%) per annum for Series A units and 0.80% (formerly 1.00%) per annum for Series F units.
- 6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
- 7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

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#### **Series F**

Period ended	30-Jun-2022	31-Dec-2021	31-Dec-2020	31-Dec-2019	31-Dec-2018	31-Dec-2017
Net assets per unit <sup>1</sup>						
Net assets, beginning of period	\$ 8.80	\$ 6.47	\$ 9.71	\$ 10.57	\$ 12.83	\$ 12.78
Operations:						
Total revenue	0.16	0.28	0.35	0.47	0.57	0.62
Total expenses	(0.06)	(0.10)	(80.0)	(0.14)	(0.17)	(0.18)
Realized gains (losses)	1.16	1.11	(3.67)	(2.55)	(0.03)	0.78
Unrealized gains (losses)	(0.96)	1.20	(0.19)	1.50	(2.29)	(0.09)
Total increase (decrease) from operations <sup>2</sup>	\$ 0.30	\$ 2.49	\$ (3.59)	\$ (0.72)	\$ (1.92)	\$ 1.13
Distributions:						
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.12)	(0.17)	(0.22)	(0.27)	(0.39)	(0.46)
From capital gains	-	-	-	-	-	(0.73)
Total distributions <sup>2 3</sup>	\$ (0.12)	\$ (0.17)	\$ (0.22)	\$ (0.27)	\$ (0.39)	\$ (1.19)
Net assets, end of period <sup>2 3</sup>	\$ 9.44	\$ 8.80	\$ 6.47	\$ 9.71	\$ 10.57	\$ 12.83

Ratios and supplemental data												
Net asset value <sup>4</sup>	\$	5,216,975	\$	2,625,560	\$	1,750,529	\$	3,888,088	\$	7,911,696	\$	9,459,579
Units outstanding		552,422		298,192		270,592		400,580		748,457		737,215
Management expense ratio <sup>5</sup>	%	1.20	%	1.20	%	1.21	%	1.43	%	1.37	%	1.43
Management expense ratio before waivers or absorption		1.50		1.31		1.34		1.40		1.37		1.45
Portfolio turnover rate <sup>6</sup>		115.13		91.83		55.30		45.90		59.60		56.80
Trading expense ratio <sup>7</sup>		0.23		0.27		0.19		0.20		0.30		0.40
Net asset value per unit, end of period	\$	9.44	\$	8.80	\$	6.47	\$	9.71	\$	10.57	\$	12.83

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- 6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
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#### **Series O**

Period ended	30-Jun-2022	31-Dec-2021	31-Dec-2020	31-Dec-2019	31-Dec-2018	31-Dec-2017
Net assets per unit <sup>1</sup>						
Net assets, beginning of period	\$ 9.09	\$ 6.68	\$ 10.25	\$ 11.44	\$ 13.92	\$ 13.16
Operations:						
Total revenue	0.17	0.28	0.36	0.50	0.61	0.62
Total expenses	(0.02)	(0.02)	(0.02)	(0.03)	(0.03)	(0.04)
Realized gains (losses)	1.20	1.16	(3.62)	(2.55)	(0.05)	0.87
Unrealized gains (losses)	(0.50)	1.20	0.43	1.55	(2.45)	(0.16)
Total increase (decrease) from operations <sup>2</sup>	\$ 0.85	\$ 2.62	\$ (2.85)	\$ (0.53)	\$ (1.92)	\$ 1.29
Distributions:						
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.14)	(0.24)	(0.43)	(0.66)	(0.60)	(0.52)
From capital gains	-	-	-	-	-	-
Total distributions <sup>2 3</sup>	\$ (0.14)	\$ (0.24)	\$ (0.43)	\$ (0.66)	\$ (0.60)	\$ (0.52)
Net assets, end of period <sup>2 3</sup>	\$ 9.77	\$ 9.09	\$ 6.68	\$ 10.25	\$ 11.44	\$ 13.92

Ratios and supplemental data												
Net asset value <sup>4</sup>	\$	3,342,662	\$	3,301,079	\$	2,322,536	\$	3,054,167	\$	3,204,868	\$	3,725,559
Units outstanding		342,285		362,960		347,864		297,947		280,193		267,634
Management expense ratio <sup>5</sup>	%	0.30	%	0.30	%	0.30	%	0.30	%	0.25	%	0.30
Management expense ratio before waivers or absorption		0.56		0.44		0.57		0.37		0.25		0.32
Portfolio turnover rate <sup>6</sup>		115.13		91.83		55.30		45.90		59.60		56.80
Trading expense ratio <sup>7</sup>		0.23		0.27		0.19		0.20		0.30		0.40
Net asset value per unit, end of period	\$	9.77	\$	9.09	\$	6.68	\$	10.25	\$	11.44	\$	13.92

#### Notes

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#### **Management Fees**

The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section "Related Party Transactions" above.

In consideration for such services, the Manager receives a management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee of 1.80% per annum for Series A units and 0.80% per annum for Series F units. No management fee is charged to the Fund with respect to Series O units, but investors are charged a negotiated management fee.

Service fees or trailing commissions of a maximum of 1.00% per annum were paid on Series A units to dealers. This comprises approximately 55.6% of the management fee of Series A units.

#### **Past Performance**

The Fund became a reporting issuer on December 30, 2014. Accordingly, returns are shown for the relevant period/years as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

#### Year-by-Year Returns

#### Series A



#### **Series F**



#### Series O



<sup>1</sup> Restated for the period January 1 to December 31, 2 For the period January 1 to June 30

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### **Summary of Investment Portfolio**

Total	%	96.0	
Dundee Precious Metals Inc		1.6	Total
B2Gold Corp.		1.6	Other A
Wheaton Precious Metals Corp.		1.6	Materia
Fortuna Silver Mines Inc		1.6	Health (
Whitecap Resources Inc		2.1	Financia
ARC Resources Ltd.		2.2	Energy
Freehold Royalties Ltd.		2.3	Consum
Canadian Natural Resources (Equity)		2.4	Commu
Suncor Energy Inc. (Equity)		2.4	Cash ar
Tourmaline Oil Corp		2.6	Sector
Rogers Communications Inc (Equity)		3.4	Total
Molson Coors Beverage Company		4.9	Other A
Pfizer Inc (Equity)		7.3	Foreign
IShares (Equity)		13.1	Cash ar
Cash and Cash Equivalents	%	46.9	Canadia
Top 25 Issuers			Asset N
		% of NAV	

		% of NAV
Asset Mix		
Canadian Equities	%	44.7
Cash and Cash Equivalents		46.9
Foreign Equities		5.1
Other Assets less Liabilities		3.3
Total	%	100.0
Sector		
Cash and Cash Equivalents	%	46.9
Communication Services		4.1
Consumer Staples		4.9
Energy		14.0
Financials		13.1
Health Care		7.3
Materials		6.4
Other Assets less Liabilities		3.3
Total	%	100.0



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