Annual Management Report of Fund Performance As at December 31, 2020

Lysander-Canso Balanced Fund





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A Note About Forward Looking Statements This annual Management Report of Fund Performance includes certain statements that are "forward looking statements". All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words "may", "could", "would", "should", "believe", "plan", "anticipate", "expect", "intend", "forecast", "objective" and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed. Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

About This Report

This annual Management Report of Fund Performance of Lysander-Canso Balanced Fund (the "Fund") contains financial highlights for the year ended December 31, 2020 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the annual financial statements of the Fund for the year ended December 31, 2020. Lysander Funds Limited (the "Manager") is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge St., Suite 3037, Toronto, Ontario, M4N 3N1, by visiting our website at www.lysanderfunds.com or at SEDAR at www.sedar.com.

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

Investment objective

The Fund's objective is to provide above average, long-term total returns consisting of both income and capital gains by investing primarily in a portfolio of fixed income securities and equities.

Investment Strategies

The Fund's portfolio manager is Canso Investment Counsel Ltd. ("Portfolio Manager" or "Canso"), a company under common control as the Manager. The Fund's fixed income holdings are not restricted by credit ratings. Canso engages in opportunistic buying and selling of securities using a contrarian approach. Canso believes that it is able to access market segments and exploit inefficiencies in the corporate bond market that are not available or apparent to most investors, due to its proprietary credit analysis and trading expertise. Canso also applies its credit analysis expertise to the selection of equity securities for the Fund.

Canso tends to take a "bottom up" approach to portfolio construction, focusing on security selection. The exposure to credit risk in the Fund will depend on the phase of the credit cycle and the bottom up valuation of individual securities. In the selection of equity securities for the Fund, Canso focuses on identifying companies trading below what Canso judges to be their intrinsic value. Some of the Fund's portfolio positions will, under normal circumstances, be invested in securities of foreign issuers. It also may invest in debt securities convertible into common stock, and convertible and non-convertible preferred stock, and fixed income securities of governments, government agencies, supranational agencies and companies.

The Fund may hold all or a portion of its assets in cash or cash equivalents or invest in short term bonds or money market instruments in response to adverse market, economic and/or political conditions or for liquidity, defensive or other purposes. As a result, the Fund may not always be fully invested in accordance with its investment objectives. The Fund may invest up to 100% of its net assets in foreign securities. More details are contained in the Fund's simplified prospectus.

Risks

On December 23, 2020, the Manager increased the risk rating of the Fund from "low-to-medium" to "medium" in accordance with the investment risk classification methodology mandated

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by the Canadian Securities Administrators. Please refer to the Fund's most recent simplified prospectus.

Results of Operations

The Fund had returns for the year of 6.99% for Series A and 7.86% for Series F.

This positioning and performance is consistent with the Fund's fundamental investment objective and strategies. The net assets of the Fund at December 31, 2020 were \$29.1 million, relatively unchanged since the end of the prior year. There were net redemptions of \$2.2 million during the year.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected or have been described below.

The Fund did not borrow money during the year except for immaterial short-term cash overdrafts.

Recent Developments

The COVID-19 pandemic took markets on a wild ride in 2020. The pandemic has had a staggering impact on the global economy. Certain industries have seen their revenues slashed and this has led to mass layoffs. Governments have responded with a series of financial and tax relief measures that are unprecedented in peacetime. This has been supplemented by various actions by central banks to improve liquidity in financial markets.

After the first quarter selloff, markets came roaring back in spectacular fashion. This was helped in no small part by massive Government assistance and central bank actions. The US Federal Reserve implemented a number of, what they described as, "funding, credit, liquidity, and loan facilities". These included the direct purchase of corporate bonds and related ETFs in both the primary and secondary markets. The Bank of Canada has also implemented similar programs.

The announcement of effective COVID-19 vaccines in November lit a fire under markets in the fourth quarter. Equity and credit markets were both strong. This strength was more broadly supported by the Federal Reserve's plans to continue their low interest rate policy until their twin objectives of maximum employment and inflation of two per cent are reached. The Federal Reserve is prepared to allow moderately higher inflation in the short term so that inflation averages two per cent over time. The Federal Reserve maintained its pace of purchasing Treasury securities and agency mortgage-backed securities to sustain smooth market functioning. The Bank of Canada has also acted decisively to cut interest rates to protect the Canadian economy that is reeling from the widespread impact of the pandemic. The central bank provided liquidity to Canadian banks as the Government urged the banks to support businesses and consumers through these difficult times. The central bank has expanded its balance sheet exponentially by purchasing mortgage bonds, corporate and provincial bonds and commercial paper.

For the year as a whole, equity markets were generally strong, especially the technology-heavy NASDAQ index. Bond markets produced high single digit returns, with credit outperforming Government bonds. Higher yielding bonds generally outperformed highly rated corporates.

During the second half of the year, the equity side of the portfolio increased from 68% to 74% driven by an active increase in equities and strong performance from equities. The Fund added two new positions in the second half of 2020, Airbnb Inc. and Bird Construction. Airbnb was added in December as part of the Initial Public Offering but due to the popularity of the issue, the weight was very small. Bird Construction was added as part of a financing to raise capital to purchase Stuart Olsen. The Fund also increased its weight in some positions during the year including Bombardier Inc. and M-Split. The Fund raised proceeds during the year from the sale of Torstar Corp as part of its acquisition, Maxar Technologies, and David's Tea.

On the fixed income side, the Fund purchased a new Bank of Montreal issued Limited Recourse Capital Note AT1 note. The Fund also increased its weight in Cenovus Energy, Bombardier, American Airlines, and Occidental Petroleum. The Fund raised proceeds for these purchases by selling mostly short high quality deposit notes. The Fund also sold a large position in Eurofima as the bonds were full valued.

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund. There have been no actual or planned reorganizations, mergers or similar transactions.

There were no changes to the membership of the Fund's Independent Review Committee ("IRC").

Related Party Transactions

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager

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receives a management fee for these services. The fee is calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$276,521 (including HST) in management fees to the Manager for the year ended December 31, 2020 (December 31, 2019 - \$352,013).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services are included in the management fee.

The Manager paid \$107,899 (including HST) to the Portfolio Manager for the year ended December 31, 2020 (December 31, 2019 - \$126,989)

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager's written policies and procedures presented to the IRC and provide periodic reports to the IRC in accordance with National Instrument 81-107.

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Financial Highlights

Series A

I-Dec-2016
14.53
0.28
(0.25
0.34
(0.26
0.11
(0.04
(0.40
(0.44
14.57
31,893,689
2,189,164
1.77
1.77
22
0.1
14.57

Notes

1 The information is derived from the Fund's audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.

2 Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.

- 3 Distributions were paid in cash or reinvested in additional units, or both.
- 4 This information is provided at the end of the period shown.
- 5 The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.
- 6 The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities, divided by the weighted average market value of portfolio securities, excluding short term securities.

7 The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

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Series F

Year ended		31-Dec-2020		31-Dec-2019		31-Dec-2018		31-Dec-2017		31-Dec-2016
Net assets per unit ¹										
Net assets, beginning of year	\$	17.07	\$	15.00	\$	18.49	\$	16.34	\$	16.3
Operations:										
Total revenue		0.43		0.47		0.48		0.33		0.3
Total expenses		(0.17)		(0.18)		(0.21)		(0.18)		(0.16
Realized gains (losses)		(0.68)		(0.18)		1.57		(0.07)		0.4
Unrealized gains (losses)		1.85		2.30		(3.95)		2.11		(0.13
Total increase (decrease) from operations ²	\$	1.43	\$	2.41	\$	(2.11)	\$	2.19	\$	0.4
Distributions:										
From income (excluding dividends)	\$	0.04	\$	(0.06)	\$	(0.02)	\$	-	\$	
From dividends		0.20		(0.30)		(0.21)		(0.13)		(0.18
From capital gains		-		-		(1.18)		(0.01)		(0.56
Total distributions ^{2 3}	\$	0.24	\$	(0.36)	\$	(1.41)	\$	(0.14)	\$	(0.74
Net assets, end of year ^{2 3}	\$	18.12	\$	17.07	\$	15.00	\$	18.49	\$	16.3
Ratios and supplemental data										
Net asset value ⁴	Ś	21 862 658	Ś	19 929 667	Ś	17 860 529	Ś	20 576 955	Ś	23 / 36 85

Net asset value ⁴	\$	21,862,658	\$	19,929,667	\$	17,860,529	\$	20,576,955	\$	23,436,852
Units outstanding		1,206,364		1,167,823		1,190,381		1,112,771		1,434,467
Management expense ratio ⁵	%	1.04	%	1.01	%	1.03	%	1.01	%	0.97
Management expense ratio before waivers or absorption		1.04		1.01		1.03		1.01		0.97
Portfolio turnover rate ⁶		45.03		33.41		44.88		19.3		22
Trading expense ratio ⁷		0.04		0.11		0.16		0.12		0.1
Net asset value per unit, end of year	\$	18.12	\$	17.07	\$	15.00	\$	18.49	\$	16.34

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Management Fees

The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section "Related Party Transactions" above.

In consideration for such services, the Manager receives a management fee, based on the net asset value of each Series, calculated daily and payable monthly. The Fund pays a management fee of 1.50% per annum for Series A units and 0.75% per annum for Series F units.

Service fees or trailing commissions of a maximum of 0.75% per annum are paid on Series A units to dealers. This comprises 50% of the management fee of Series A units, exclusive of applicable taxes.

Past Performance

The Fund became a reporting issuer on December 23, 2011. The commencement date of being distributed under a prospectus for Series A was December 28, 2011 and for Series F was December 23, 2011. Accordingly, returns are shown for the relevant years as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.



Year-by-Year Returns



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Annual Compound Returns

The following table shows the Fund's annual compound return for each period indicated, compared with the Fund's index ("Index) which is 50% FTSE Canada All Corporate Bond Index and 50% MSCI World (CAD) Index. The FTSE Canada All Corporate Bond Index is divided into sub-indices based on credit rating: a combined AAA/AA sector, a single A sector, and a BBB sector. The MSCI World (CAD) Index captures large and mid cap representation across 24 Developed Markets countries. The returns of the Index are calculated without the deduction of fees and expenses, whereas the performance of the Fund is calculated after deducting such fees and expenses.

For years ended December 31, 2020		1 Year		3 Year ²		5 Year ²		Since Inception ³
Annual Compound Return								
Series A ¹	%	6.99	%	2.86	%	5.14	%	8.55
Series F ¹		7.86		3.72		6.01		9.39
Index ^{4 5}	%	11.77	%	8.47	%	7.79	%	9.63

Notes

1 Returns are based on the net asset value per unit of the relevant series of the Fund and assume that all distributions were reinvested.

- 2 Compound period returns are annualized.
- 3 Period from December 28, 2011 to December 31, 2020 (Series A) and from December 23, 2011 to December 31, 2020 (Series F). Since inception returns are annualized.
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Summary of Investment Portfolio

		% of NAV	
Top 25 Issuers			Asset Mix
Nintendo Co Ltd (Equity)	%	4.7	Canadian Equ
Manulife Financial Corp. (Equity)		4.6	Canadian Fixe
Apple Inc. (Equity)		4.2	Cash and Cas
Ovintiv Inc. (Equity)		4.1	Foreign Equit
Yellow Pages Limited (Equity)		4.1	Foreign Fixed
Cenovus Energy Inc. (Equity)		3.5	Preferred Sha
Kraft Heinz Co. (Equity)		3.4	Other Assets
General Electric Company (Equity)		3.2	Total
Maxar Technologies Inc. (Equity)		3.2	Sector
GoPro Inc (Equity)		3.1	Cash and Cas
Bird Construction Inc. (Equity)		3.1	Communicati
Enbridge Inc. (Equity)		3.1	Consumer Dis
Cash and Cash Equivalents		2.9	Consumer Sta
Bombardier Inc. (Equity)		2.8	Energy
Linamar Corporation (Equity)		2.8	Financials
SNC Lavalin (Equity)		2.7	Industrials
SES S.A. (Equity)		2.6	Information T
NatWest Group plc (Equity)		2.5	Materials
SLM Corp (Equity)		2.3	Other Assets
Spirit Aerosystems Inc. (Equity)		2.3	Provincial
Commerzbank AG (Equity)		2.1	Real Estate
Unicredit SPA (Equity)		1.8	Utilities
Aegis Brands Inc. (Equity)		1.8	Total
Neptune Acquisition GP Inc. (Equity)		1.7	rotai
Canfor Pulp Products Inc. (Equity)		1.6	
Total	%	74.2	

		% of NAV
Asset Mix		
Canadian Equities	%	39.6
Canadian Fixed Income		14.3
Cash and Cash Equivalents		2.9
Foreign Equities		33.6
Foreign Fixed Income		8.0
Preferred Shares		1.2
Other Assets less Liabilities		0.4
Total	%	100.0
Sector		
Cash and Cash Equivalents	%	2.9
Communication Services		17.0
Consumer Discretionary		8.3
Consumer Staples		4.8
Energy		16.3
Financials		16.2
Industrials		22.7
Information Technology		10.2
Materials		0.1
Other Assets less Liabilities		0.4
Provincial		0.5
Real Estate		0.4
Utilities		0.2
Total	%	100.0



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