

**Annual Management Report of Fund Performance**

As at December 31, 2019

Lysander-Crusader Equity Income Fund



# Lysander-Crusader Equity Income Fund

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## A Note About Forward Looking Statements

This annual Management Report of Fund Performance includes certain statements that are “forward looking statements”. All statements, other than statements of historical fact, included in this Management Report of Fund Performance that address activities, events or developments that the Fund expects or anticipates will or may occur in the future, including such things as anticipated financial performance, are forward looking statements. The words “may”, “could”, “would”, “should”, “believe”, “plan”, “anticipate”, “expect”, “intend”, “forecast”, “objective” and similar expressions are intended to identify forward looking statements.

These forward looking statements are subject to various risks and uncertainties, including the risks described in the simplified prospectus of the Fund, which could cause actual financial performance and expectations to differ materially from the anticipated performance or other expectations expressed.

Readers are cautioned not to place undue reliance on these forward looking statements. All opinions contained in forward looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

The Fund has no specific intention of updating any forward looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation. Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

## About This Report

This annual Management Report of Fund Performance of Lysander-Crusader Equity Income Fund (the “Fund”) contains financial highlights for the year ended December 31, 2019 but does not contain the complete financial statements of the Fund. This report should be read in conjunction with the annual financial statements of the Fund for the year ended December 31, 2019. Lysander Funds Limited (the “Manager”) is the manager of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling toll-free 1 877 308 6979, by writing to Lysander Funds Limited, 3080 Yonge Street, Suite 3037, Toronto, Ontario, M4N 3N1, by visiting our website at [www.lysanderfunds.com](http://www.lysanderfunds.com) or at SEDAR at [www.sedar.com](http://www.sedar.com).

Unitholders may also contact Lysander Funds Limited using one of these methods to obtain a copy of the Fund’s proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## Investment objective

The Fund’s objective is to earn income and to achieve long term capital growth through a diversified portfolio composed primarily of equity securities, however other equity-like income-producing securities, debt and money market securities may be used to achieve this objective.

## Investment Strategies

The Fund’s portfolio manager is Crusader Asset Management Inc. (“Portfolio Manager” or “Crusader”). The Fund’s portfolio positions will invest primarily in Canadian equity securities. The Fund will not be leveraged. The Fund may invest up to 30% of its

assets in foreign securities. The Fund’s investments will not be constrained by sector considerations. More details are contained in the Fund’s simplified prospectus.

## Risks

The risks of this Fund remain as discussed in the Fund’s most recent simplified prospectus.

## Results of Operations

The Lysander-Crusader Equity Income Fund Series A units returned -6.8%, and Series F units returned -5.8% for twelve-month period ended December 31st, 2019.

The Fund’s performance was negatively affected by index put options that were purchased through the year with the intent of protecting capital but either expired valueless or at a substantive loss.

The net assets of the Fund decreased to approximately \$7.5 million at December 31, 2019 from \$12.0 million at December 31, 2018. This was primarily due to net redemptions of \$3.4 million.

There were no unusual changes to the components of revenue and expenses of the Fund and there were no unusual events or transactions, economic changes or market conditions that affected performance beyond what would be reasonably expected.

The Fund did not borrow money during the year except for immaterial short-term cash overdrafts.

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## Recent Developments

The Fund has been since repositioned removing all “portfolio protection” in the form of index put options. The Fund continues to hold an overweight to the energy sector, particularly to securities which would be expected to benefit from rising oil prices and Canadian natural gas prices.

There have been no changes to the Manager or Portfolio Manager, or change of control of the Manager, or of the Fund in the year. There have been no actual or planned reorganizations, mergers or similar transactions.

Effective Jan 1, 2020 the management fees of Series A and Series F of the Fund have been reduced from 2.00% and 1.00% to 1.80% and 0.80% respectively, exclusive of taxes.

There were no changes to the membership of the Fund’s Independent Review Committee (“IRC”).

## Related Party Transactions

The Manager provides or arranges for the provision of all general management and administrative services required by the Fund in its day-to-day operations, including but not limited to, calculating and reporting the net asset value of the Fund and its series, preparing all offering documents, unitholder recordkeeping and other administrative services. The Manager receives a management fee for these services. The fee is calculated based on a percentage of the net asset value of the Fund as disclosed in the simplified prospectus.

The Fund paid \$86,359 (including HST) in management fees to the Manager for the year ended December 31, 2019 (December 31, 2018 - \$127,547).

The Portfolio Manager is responsible for all investment advice provided to the Fund including providing investment analysis and recommendations, making investment decisions and arranging for the acquisition and disposition of portfolio investments. Fees for providing these services is included in the management fee.

The Manager paid \$49,867 (including HST) to the Portfolio Manager for the year ended December 31, 2019 (December 31, 2018 - \$71,476).

The Manager relied, or may rely on standing instructions from the IRC in respect of securities traded amongst mutual funds, closed end funds, managed accounts or pooled funds managed by the Manager or an affiliate of the Manager. In such cases the Manager is required to comply with the Manager’s written policies and procedures presented to the IRC and provide

periodic reports to the IRC in accordance with National Instrument 81-107.

# Lysander-Crusader Equity Income Fund

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## Financial Highlights

### Series A

Year ended	31-Dec-2019	31-Dec-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of year	\$ 10.67	\$ 13.03	\$ 12.97	\$ 11.56	\$ 11.89
Operations:					
Total revenue	0.48	0.59	0.62	1.07	0.52
Total expenses	(0.26)	(0.32)	(0.33)	(0.31)	(0.30)
Realized gains (losses)	(2.65)	(0.16)	0.80	0.38	0.11
Unrealized gains (losses)	1.64	(2.42)	(0.16)	1.88	(0.60)
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ (0.79)</b>	<b>\$ (2.31)</b>	<b>\$ 0.93</b>	<b>\$ 3.02</b>	<b>\$ (0.27)</b>
Distributions:					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.27)	(0.37)	(0.25)	(0.77)	(0.34)
From capital gains	-	-	(0.69)	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.27)</b>	<b>\$ (0.37)</b>	<b>\$ (0.94)</b>	<b>\$ (0.77)</b>	<b>\$ (0.34)</b>
<b>Net assets, end of year<sup>2 3</sup></b>	<b>\$ 9.66</b>	<b>\$ 10.67</b>	<b>\$ 13.03</b>	<b>\$ 12.97</b>	<b>\$ 11.56</b>

<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 538,337	\$ 840,928	\$ 551,950	\$ 315,486	\$ 66,373
Units outstanding	55,745	78,804	42,350	24,327	5,743
Management expense ratio <sup>5</sup>	% 2.56	% 2.49	% 2.56	% 2.53	% 2.52
Management expense ratio before waivers or absorption	2.56	2.49	2.58	2.88	3.82
Portfolio turnover rate <sup>6</sup>	45.9	59.6	56.8	116.1	123.9
Trading expense ratio <sup>7</sup>	0.2	0.3	0.4	0.9	0.6
Net asset value per unit, end of year	\$ 9.66	\$ 10.67	\$ 13.03	\$ 12.97	\$ 11.56

### Notes

- The information is derived from the Fund's audited annual financial statements. All per unit figures presented are referenced to net assets determined in accordance to IFRS.
- Net assets and distributions are based on the actual numbers of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.
- Distributions were paid in cash or reinvested in additional units, or both.
- This information is provided at the end of the period shown.
- The management expense ratio is based on the total expenses of the period ended and is expressed as an annualized percentage of daily average net asset values during the period.
- The Fund's portfolio turnover rate indicates how actively the Fund's portfolio manager manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is calculated based on the lesser of purchases or sales of securities divided by the weighted average market value of portfolio securities, excluding short term securities.
- The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

# Lysander-Crusader Equity Income Fund

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## Series F

Year ended	31-Dec-2019	31-Dec-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of year	\$ 10.57	\$ 12.83	\$ 12.78	\$ 11.33	\$ 11.67
Operations:					
Total revenue	0.47	0.57	0.62	0.87	0.51
Total expenses	(0.14)	(0.17)	(0.18)	(0.17)	(0.16)
Realized gains (losses)	(2.55)	(0.03)	0.78	0.32	(0.26)
Unrealized gains (losses)	1.50	(2.29)	(0.09)	1.71	0.12
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ (0.72)</b>	<b>\$ (1.92)</b>	<b>\$ 1.13</b>	<b>\$ 2.73</b>	<b>\$ 0.21</b>
Distributions:					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.27)	(0.39)	(0.46)	(0.87)	(0.45)
From capital gains	-	-	(0.73)	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.27)</b>	<b>\$ (0.39)</b>	<b>\$ (1.19)</b>	<b>\$ (0.87)</b>	<b>\$ (0.45)</b>
<b>Net assets, end of year<sup>2 3</sup></b>	<b>\$ 9.71</b>	<b>\$ 10.57</b>	<b>\$ 12.83</b>	<b>\$ 12.78</b>	<b>\$ 11.33</b>
<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 3,888,088	\$ 7,911,696	\$ 9,459,579	\$ 5,677,470	\$ 1,989,984
Units outstanding	400,580	748,457	737,215	444,236	175,571
Management expense ratio <sup>5</sup>	% 1.43	% 1.37	% 1.43	% 1.42	% 1.41
Management expense ratio before waivers or absorption	1.43	1.37	1.45	1.75	2.30
Portfolio turnover rate <sup>6</sup>	45.9	59.6	56.8	116.1	123.9
Trading expense ratio <sup>7</sup>	0.2	0.3	0.4	0.9	0.6
Net asset value per unit, end of year	\$ 9.71	\$ 10.57	\$ 12.83	\$ 12.78	\$ 11.33

## Notes

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## Series O

Year ended	31-Dec-2019	31-Dec-2018	31-Dec-2017	31-Dec-2016	31-Dec-2015
<b>Net assets per unit<sup>1</sup></b>					
Net assets, beginning of year	\$ 11.44	\$ 13.92	\$ 13.16	\$ 11.52	\$ 11.76
Operations:					
Total revenue	0.50	0.61	0.62	0.82	0.50
Total expenses	(0.03)	(0.03)	(0.04)	(0.04)	(0.03)
Realized gains (losses)	(2.55)	(0.05)	0.87	(0.19)	-
Unrealized gains (losses)	1.55	(2.45)	(0.16)	1.59	(0.30)
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>\$ (0.53)</b>	<b>\$ (1.92)</b>	<b>\$ 1.29</b>	<b>\$ 2.18</b>	<b>\$ 0.17</b>
Distributions:					
From income (excluding dividends)	\$ -	\$ -	\$ -	\$ -	\$ -
From dividends	(0.66)	(0.60)	(0.52)	(0.53)	(0.41)
From capital gains	-	-	-	-	-
<b>Total distributions<sup>2 3</sup></b>	<b>\$ (0.66)</b>	<b>\$ (0.60)</b>	<b>\$ (0.52)</b>	<b>\$ (0.53)</b>	<b>\$ (0.41)</b>
<b>Net assets, end of year<sup>2 3</sup></b>	<b>\$ 10.25</b>	<b>\$ 11.44</b>	<b>\$ 13.92</b>	<b>\$ 13.16</b>	<b>\$ 11.52</b>

<b>Ratios and supplemental data</b>					
Net asset value <sup>4</sup>	\$ 3,054,167	\$ 3,204,868	\$ 3,725,559	\$ 3,388,465	\$ 2,852,649
Units outstanding	297,947	280,193	267,634	257,443	247,557
Management expense ratio <sup>5</sup>	% 0.30	% 0.25	% 0.30	% 0.29	% 0.27
Management expense ratio before waivers or absorption	0.30	0.25	0.32	0.67	1.34
Portfolio turnover rate <sup>6</sup>	45.9	59.6	56.8	116.1	123.9
Trading expense ratio <sup>7</sup>	0.2	0.3	0.4	0.9	0.4
Net asset value per unit, end of year	\$ 10.25	\$ 11.44	\$ 13.92	\$ 13.16	\$ 11.52

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# Lysander-Crusader Equity Income Fund

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## Management Fees

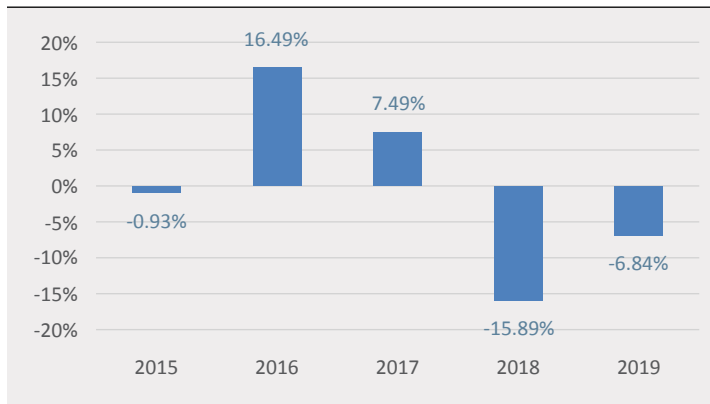
The Manager provides or arranges the provision of all general management and administrative services required by the Fund, and as described in the section “Related Party Transactions” above.

In consideration for such services, the Manager receives a monthly management fee, based on the net asset value of each Series, calculated daily and payable monthly. Effective January 1, 2020, the Fund will pay a management fee of 1.80% (formerly 2.00%) per annum for Series A units and 0.80% (formerly 1.00%) per annum for Series F units. No management fee is charged to the Fund with respect to Series O units, but investors are charged a negotiated management fee.

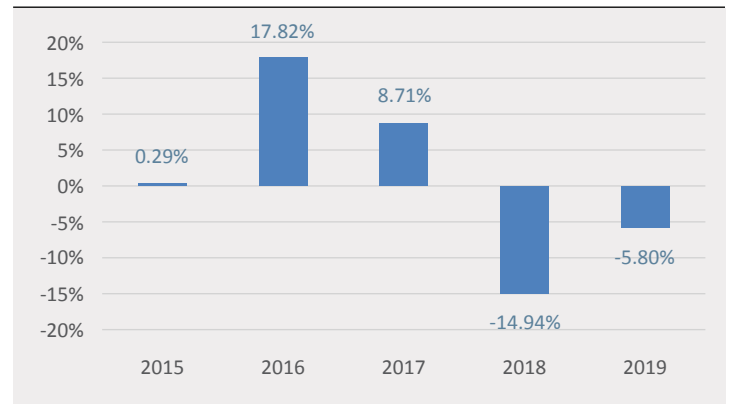
Service fees or trailing commissions of a maximum of 1.00% per annum were paid on Series A units to dealers. This comprises approximately 50.0% of the management fee of Series A units.

## Year-by-Year Returns

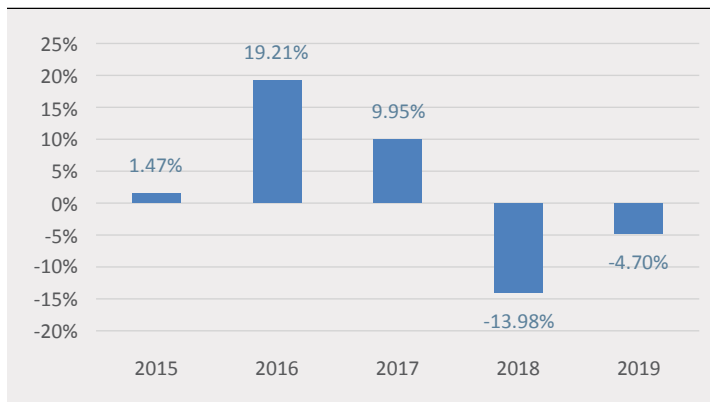
### Series A



### Series F



### Series O



## Past Performance

The Fund became a reporting issuer on December 30, 2014. Accordingly, returns are shown for the relevant period as indicated below.

The performance information assumes that any distributions are reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance. Past performance does not necessarily indicate how the series will perform in the future.

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## Annual Compound Returns

The following table shows the Fund's annual compound return for each period indicated, compared with the S&P/TSX Composite Total Return Index. The returns of the S&P/TSX Composite Total Return Index are calculated without the deduction of fees and expenses, whereas the performance of the Fund is calculated after deducting such fees and expenses.

For years ended December 31, 2019		1 Year		3 Year <sup>2</sup>		5 Year <sup>2</sup>		Since Inception <sup>3</sup>
<b>Annual Compound Return</b>								
Series A <sup>1</sup>	%	(6.84)	%	(5.56)	%	(0.57)	%	(0.52)
Series F <sup>1</sup>		(5.80)		(4.49)		0.58		0.62
Series O <sup>1</sup>		(4.70)		(3.40)		1.74		1.79
S&P/TSX Composite Total Return Index <sup>4</sup>	%	22.88	%	6.89	%	6.28	%	6.26

### Notes

- 1 Returns are based on the net asset value per unit of the relevant series of the Fund and assume that all distributions were reinvested.
- 2 Compound period returns are annualized.
- 3 Period starting from December 30, 2014. Since inception returns are annualized.
- 4 Source: TSX © Copyright 2019 TSX Inc. All rights reserved.



# Lysander-Crusader Equity Income Fund

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## Summary of Investment Portfolio

		% of NAV
<b>Top 25 Issuers</b>		
Canadian Natural Resources	%	6.3
Bank of Montreal		6.0
Polaris Infrastructure Inc.		5.9
Suncor Energy Inc.		5.5
Vermilion Energy Inc.		5.4
Whitecap Resources Inc.		5.4
Alaris Royalty Corp.		5.4
IA Financial Corporation		5.3
Manulife Financial Corp.		5.3
Enerplus Corp.		5.3
Superior Plus Corp.		5.2
Ag Growth International		5.2
Pembina Pipeline Corp.		5.1
Bank of Nova Scotia		4.9
Royal Bank of Canada		4.8
Toronto Dominion Bank		4.8
BCE Inc.		4.7
Shaw Communications Inc.		4.6
Brookfield Properties Inc.		3.3
Cash and Cash Equivalents		1.3
<b>Total</b>	<b>%</b>	<b>99.6</b>

		% of NAV
<b>Asset Mix</b>		
Canadian Equities	%	98.4
Cash and Cash Equivalents		1.3
Other Assets less Liabilities		0.4
<b>Total</b>	<b>%</b>	<b>100.0</b>
<b>Sector</b>		
Cash and Cash Equivalents	%	1.3
Communication Services		9.3
Energy		27.7
Financials		36.6
Industrials		5.2
Materials		5.3
Other Assets less Liabilities		0.4
Real Estate		3.3
Utilities		11.0
<b>Total</b>	<b>%</b>	<b>100.0</b>



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